



EnergyNotes

FOR YOUR BUSINESS



We're always here for you

In 2016, we all faced some challenges – like weathering a hurricane that reached Category 4 strength as it approached the coast of Florida. Yet, through it all, it was our special source of energy that helped us get your business back to normal as quickly as possible.

In this year-end edition, we'd like to thank that special source of energy – our people – for all they do to keep your business' lights on. For years, our people have been committed to finding new ways to use advanced technology to make your service more reliable.

Remember, we are your neighbors and we're customers, too. So, we have a vested interest in doing what's right for Florida – whether it's turning the sun's rays into clean energy, delivering reliable service, or helping your business find new ways to save on energy costs. We're always here for you when you need us.

At the end of the day, we're committed to providing your business with energy that's affordable, reliable and clean – and, we're not stopping there. We invite you to learn more from the people who make it all possible and will help us set the pace for an even better 2017.

In Their Own Words

I'm helping move Florida forward with solar energy.

Leading the construction of three new solar plants in 2016 has been one of the greatest highlights of my career. With nearly 20 years of experience, I have often seen land development projects be challenged and opposed, but that wasn't the case with these solar projects. I've never seen so many diverse members of the affected communities unify and rally behind a common goal – tripling FPL's solar generating capacity.

As we embark on 2017, we're always seeking out technology improvements that will bring you smarter, more efficient clean energy. Both as a third generation Floridian and a father of young children, I feel honored to be a part of a team that keeps working to bring low-cost, clean solar energy solutions to the Sunshine State.

– **Johnny Lynch**, Senior Project Manager, Solar



I'm delivering reliable service with new technology.

Every day, I get to do what I love – keeping your lights on. As a line specialist, I work in the field installing new technology designed to detect and prevent outages. What better feeling than to solve issues before they become problems for you? During Hurricane Matthew, this smart grid technology helped us prevent approximately 118,000 customer outages. And, we promise we're not stopping there.

In the year ahead, I'm excited to be part of a team that's always looking to use innovative tools to deliver energy you can count on in good weather and bad.

– **Andy Pursell**, Line Specialist



I'm helping businesses save with energy efficiency.

This year, we implemented the Energy Conservation Leadership Award to recognize business customers who are leading the way in energy efficiency efforts. I was proud to present the award to the Jefferson Center, a senior living community in Sarasota, on behalf of FPL. They implemented several FPL efficiency programs, like Chiller Replacement, to reduce their energy usage.

In 2017, I look forward to helping other customers learn how to reduce their energy usage and save money with our Business Energy Evaluation, so they can put those dollars back into their business.

– **Jeff Keene**, Business Account Specialist



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